



Who we are

RoyalJet LLC is an Abu Dhabi owned and operated group of companies which leads the global premium private aviation sector.

With its headquarters in Abu Dhabi in the United Arab Emirates, RoyalJet operates from its Fixed Based Operations (FBO) / VIP Terminal at Zayed International Airport and the company and its employees hold multiple certifications and licenses issued by the UAE General Civil Aviation Authority, and Republic of San Marino Civil Aviation Authority.

RoyalJet LLC, through its Abu Dhabi and San Marino entities, owns and/or operates 10 Boeing Business Jets and three Bombardier Global 5000 aircraft, offering aircraft management, aircraft charter, aircraft leasing, medical evacuation flights, aircraft brokerage, flight support services, FBO services, aircraft maintenance, repair and CAMO services, aircraft acquisition and disposal services and VIP aviation consulting.





RoyalJet LLC is a founding member of the Middle East Business Aviation Association (MEBAA), a member of various other industry associations, and its flight and ground operations are certified by the International Business Aviation Council (IBAC) and under the Wyvern Wingman program. Its FBO is also a member of the industry leading Air Elite Network.

RoyalJet is also a proud multiple winner of the "World's Leading Private Jet Charter" category at the annual World Travel Awards and its FBO has won multiple awards for its facilities and services.

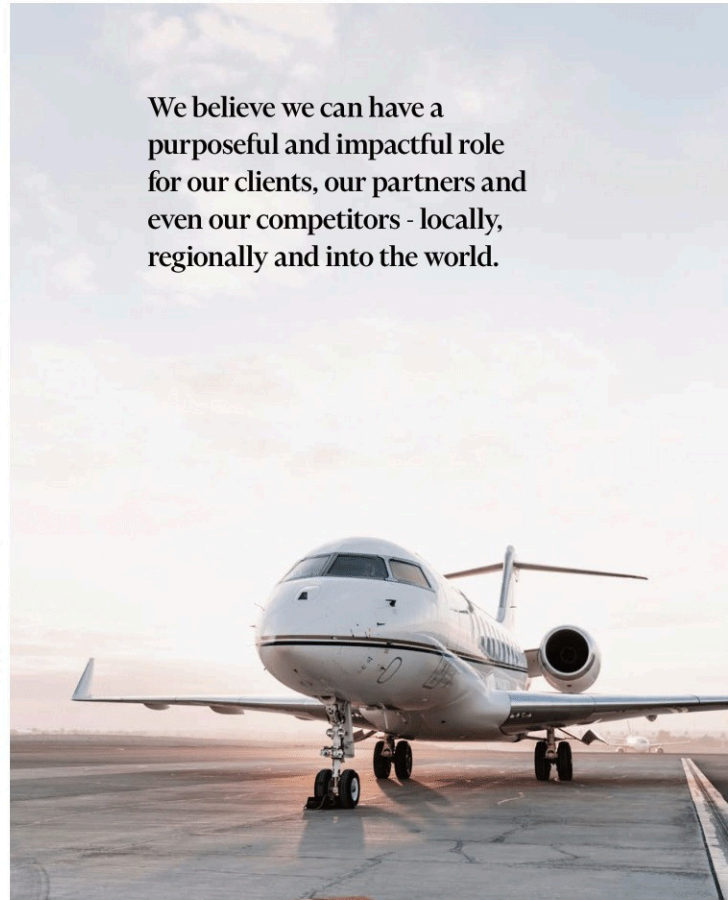
What defines us.

The RoyalJet experience is about more than carrying passengers from A to B.

It's built on providing unique and memorable experiences - an experiential journey, more than just a physical one.

This is our vision of premium private aviation.

We believe we can have a purposeful and impactful role for our clients, our partners and even our competitors - locally, regionally and into the world.

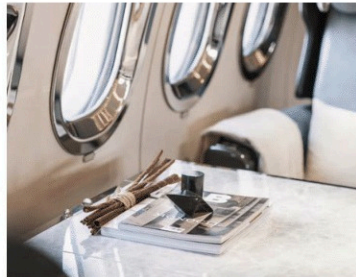


We are moving beyond just being in aviation.



An experience for people - and from people - who understand personalized delight as the ultimate new experience.

We commit to intimately knowing the wants and needs of our clients - engaging them across a truly tailored experience.



An experience that reflects and projects the vision for the new Abu Dhabi and the new UAE.

Our vision

Be the global reference in premium private aviation, delivering personalized delight to today's leaders, projecting the values and indentity of Abu Dhabi and the UAE.

The global reference

*Not just "a" global reference.
The reference others look to.*

Premium private aviation

*A distinct sector of private aviation,
where a higher level of product, service
and experience is expected.*

Today's leaders

*Either for leisure or business, we will be
hosting leaders, people of vision and
driving impact a unique privilege that
comes with added responsibility.*

Project Abu Dhabi and the UAE

*We understand how sometimes we are the first and
deepest impression of Abu Dhabi and the UAE. We carry
that responsibility proudly, with an authentic and intimate
tie to the city, the emirate and the country we represent.*

Personalized delight

*Our promise to our
passengers but also our
day-to-day ambition shared
across all levels of the
organization.*

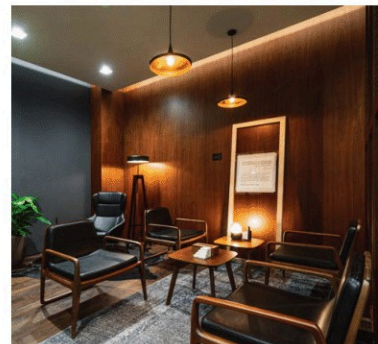


Our Fleet

The RoyalJet award winning charter fleet features flexibility and choice unparalleled in premium private aviation. We operate by far the largest fleet in the world of Boeing Business Jets – the leading VIP airliner on the market – and with 10 spectacular aircraft of this type available for charter, we can deliver various configurations to suit your needs. We also operate 3 beautiful Bombardier Global 5000/6000/7500 aircraft – the leading private jet in its class – for your smaller groups and specific missions.

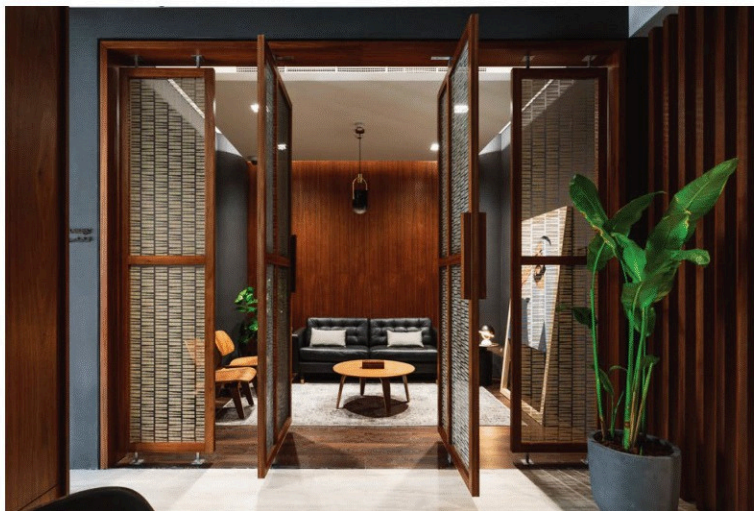
- 10 Boeing Business Jets aircraft
- 3 Bombardier Global aircraft
- Founding member of the Middle East Business Aviation Association (MEBAA)
- Proud repeat winner of the World's Leading Private Jet Charter category at the World Travel Awards Award winning Fixed Base Operation at Zayed International Airport.



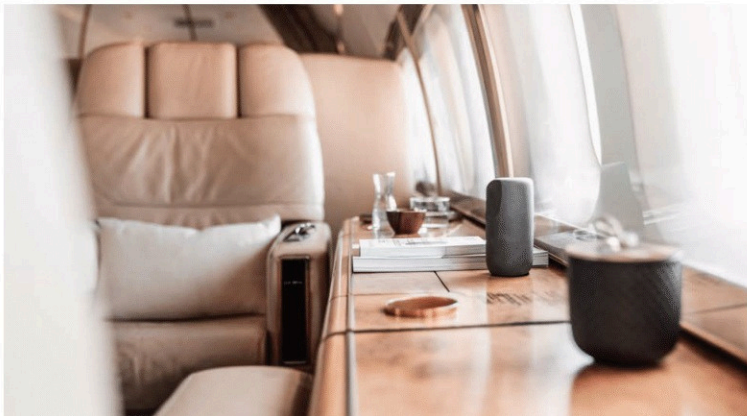


Our FBO

An FBO experience for people - and from people - we believe that whether you're traveling private, business class, or first class, you deserve to have a luxurious experience from start to finish.



**What are the
pillars of our
new identity?**



Guiding principles

The guiding principles form the foundation of the RoyalJet brand. They are a set of values and promises that our brand is created from and ultimately answers to.

Having a role of impact.

We're not content with just being in aviation.

We want to move beyond that and have a purposeful and impactful role in the industry.

With our vision, we strive to affect how clients, partners and competitors see and experience business jets.

We work to see the RoyalJet brand become a solid and impactful reference in the industry - locally, regionally and globally.

Creating tailored journeys.

We are not in the business of carrying our clients from A to B.

This is just the beginning.

In truth, we are providing an experiential journey more than a physical one.

We provide a customized service, exploring multiple layers that a premium flight should entail, from before scheduling the trip, until much after returning safely back home.

A personalized service designed around the needs and wants of our passengers.

A truly tailored journey.

Pursuing delight.

In the segments where we operate, time and privacy are critical assets.

In this same environment, material items easily become commodities - irrelevant and ordinary.

So, beyond just having more things, our guests value delight and experiences; unique moments; a detail; a gesture; and the emotional treats these trigger.

For our customers, delight is the new luxury. For our teams, it is a behavioral belief.

Bringing a streamlined experience.

Although we understand the experience as an overlay of multiple service/product layers, this doesn't need to mean an overload of stimulus to the senses.

In fact, it's quite the opposite.

Overall, our experience is designed following the principles of minimalism and elegance, so it delivers a sense of timelessness.

These follow the aesthetics of the new Abu Dhabi and establishes one additional link with the Emirate.

A set of guiding principles that value quality over quantity.

Standing for more than ourselves.

Beyond a private airline or even a premium charter service, our aircraft, our people and our spaces carry an intimate link to the city of Abu Dhabi and to the late Sheikh Zayed.

Our duty doesn't stop at respecting and being on par with the solemnity of carrying the RoyalJet name.

Beyond that, our vision is to help project the image of the new Abu Dhabi to the world; a city growing and prospering in balanced sophistication. Young and vibrant. Invested in the design of a new future.

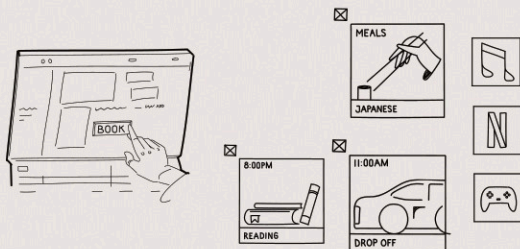
Beyond a luxury flight service provider, we assume the responsibility being the flag-bearer, across the world, of the new Abu Dhabi and the new UAE.

**Moments
that matter...**



1 Experience personalization

A digital platform to unlock better, more customized and curated experiences for our passengers, while allowing staff and crew to access passenger's expectations and desires, providing founded insights for multi-layered and delightful experiences.

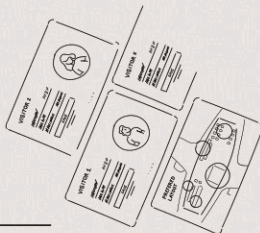


Booking

Whether it's through a quick call or special request, once the booking request has been received the team prepares an initial tablet to start the customized trip planning for passengers.

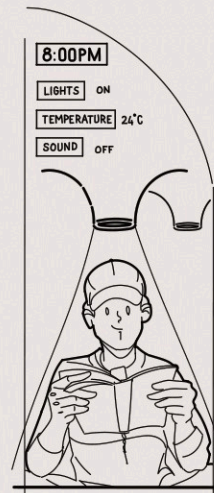
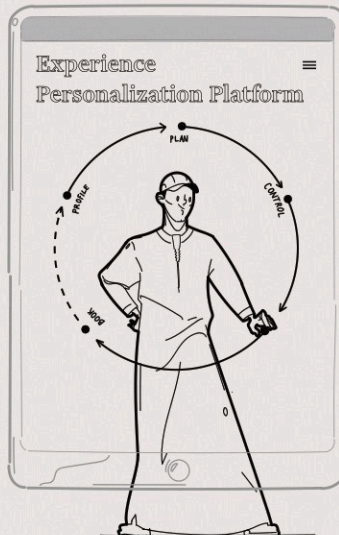
Initial personalization

Configuring the trip and logistics ahead of the flight where passengers provide additional information regarding their preferences and desires, as well as the ideal aircraft layout.



Elevating the experience

Closer to the flight date, our passengers will configure their in-flight journey; defining the moments in the cabin, their meal preferences or their entertainment favorites.



In-flight control

Mid-flight, passengers can continue to tailor their flight journey interacting with the crew but also signaling other preferences through the app.

Engagement at destination

Finally, our experience personalization platform can also play a big role at the destination.

Whether arriving to a familiar city, to a new destination or even to Abu Dhabi, the platform becomes the tool of communication between passengers and our experience operations team, who can advise, guide and handle any specific requests.

2

The perfect FBO

Our FBO is the beginning of the immersive experience, completely surrounding our passenger with an environment that is to their expectations and beyond.

Relax and experience

While finding their way, the passenger wanders and settles in an area where they feel the most comfortable.

This area could be private, or shared with others.

Areas dedicated to this moment:

- Lobby
- Lounges
- Bathrooms
- Meeting rooms

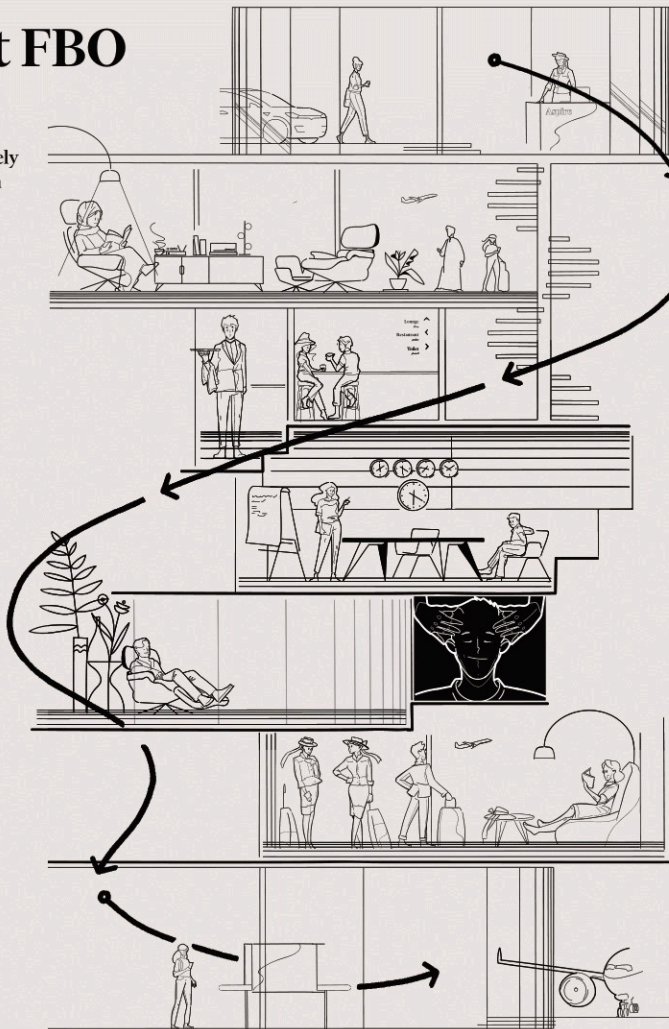
Crew lounge

Not part of the passenger's journey, however, just as important because it fulfills the wants and needs of the crew.

Providing comfort, necessary food and rest for the crew.

Trip to aircraft

A RoyalJet vehicle takes our passenger straight to the aircraft where their flight experience will commence.



Welcome and check-in

Welcomed at the entrance, guests are made to feel welcomed and comfortable every step of the way.

Relax and experience

Resting before the flight includes entertainment, meals brought to them directly, or social engagement.

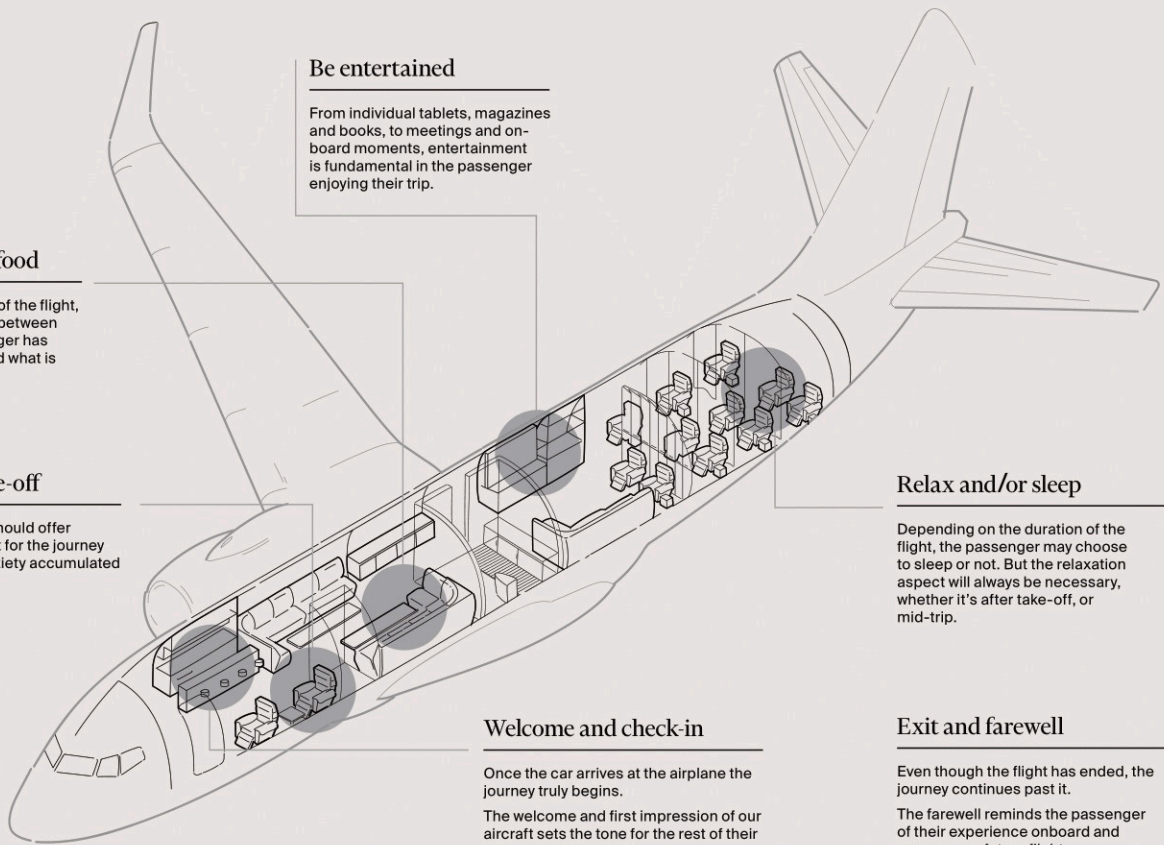
X-Ray and security check

Part of the standard procedure of airports, but we don't want our passenger to feel crowded, stressed, or anxious about it.

Everything is very personal and done to relax and prepare our guest for the journey ahead.

Exit the FBO

Once the security check is finished and the bags have been loaded onto the aircraft, the passenger is ready to exit the building to the aircraft.



Be entertained

From individual tablets, magazines and books, to meetings and on-board moments, entertainment is fundamental in the passenger enjoying their trip.

Experience the food

The food is a highlight of the flight, creating a connection between everything the passenger has experienced so far, and what is to come.

Seating and take-off

Seating and take-off should offer delight and excitement for the journey ahead; relief of any anxiety accumulated up to this point.

Relax and/or sleep

Depending on the duration of the flight, the passenger may choose to sleep or not. But the relaxation aspect will always be necessary, whether it's after take-off, or mid-trip.

Welcome and check-in

Once the car arrives at the airplane the journey truly begins.

The welcome and first impression of our aircraft sets the tone for the rest of their onboard experience.

Exit and farewell

Even though the flight has ended, the journey continues past it.

The farewell reminds the passenger of their experience onboard and encourages future flights.

3

The perfect aircraft

Our passenger's experience ramps up once onboard our aircraft, and their first impression will have a lasting impact. They should feel ready and eager to explore our aircraft's layout, almost like it has been designed specifically for their flight journey and experiences that they have requested beforehand.

4

Tailored environment

The flight journey is the biggest portion of the RoyalJet experience and it is important to make sure passengers are feeling comfortable and connected at all times.

We have the possibility to customize the experience in the cabin but furthermore, we can give our passengers intuitive control over their experience and the ambient elements that surround them.

Relaxing moments

A comfortable experience tailored around the perfect seat, materials, lighting, temperature and small accessories that give the passenger the perfect comfort.

Entertainment moments

Every passenger's device will be enhanced either before the journey or before take off.

In-flight entertainment is available for each passenger through tablets such as iPads.

Configuring the journey

Through our experience personalization platform, passengers can tailor some of their preferences ahead of the flight. Passengers can choose the sequence of moments along their journey, selecting if they would rather start with a meal, a relaxing pause or a productive moment.

Meal moments

Meals are exciting moments in the flight journey, occasionally the highlight of the entire flight.

To ensure a great experience, our environment is set and configured upon passenger's request to create a fine-dining experience.

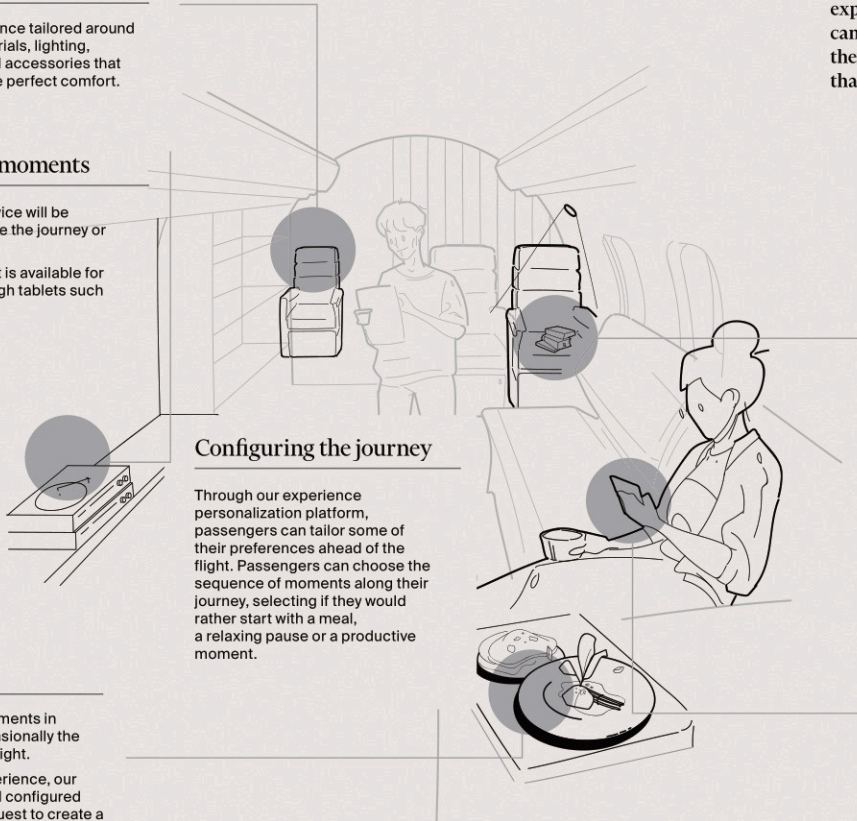
Productive moments

For RoyalJet's guests - today's leaders - it's common to take the opportunity of traveling to be productive, either in groups (meetings), or alone.

This requires an interior setting that allows the passenger to work or to meet, while having the flexibility to do both.

Staying connected

Our passengers get to connect their devices to the cabin wifi - allowing them to interact with their own content and internal systems such as lighting, sound and curtains.



5 Customized meal

1

A touch of your destination

For an added delight, the touch of your destination is a box that is delivered before the flight journey.

This box is a reflection of the best sweets, culinary tastes, or bites from the city that passengers will travel to.



2

Dining in the lounge

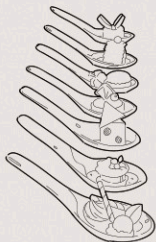
At the lounge, passengers can have a fine dining experience with fellow travelers or even people staying behind. It's an exclusive service which enhances the journey with a tasty beginning.



3

Amuse bouche

The amuse bouche is the first thing which will be served by the crew members to the passenger on the flight.



4

Main meal

Before the flight, passengers are asked to personalize their meal preferences.

By creating a customized meal option there is a chance to select from a range of experiences that also align to the passenger's diet and taste.



5

Dessert, coffee & tea

Desserts will be inspired by the craft of our pastry chef to meet expectations of passengers, whether for a sweet moment or a special celebration on board.

6

Snack give-away

The experience culminates with a giveaway of a packaged snack from samples of pralines and chocolate bonbons to a range of options in a goodie basket to delight flyers right before landing.

6 Extended delight

The engagement beyond the flight unlocks experiences for passengers in different cities and helps unveil the best places and events the passenger may be unaware of.

Discovering these new places, whether it's locally or in different cities around the world adds an additional layer of well curated delight.

1

Landing in Abu Dhabi

Landing in Abu Dhabi allows an opportunity to extend the experience beyond the flight. For some passengers this moment can be their first interaction with Abu Dhabi or the UAE.

The lounge is ready to welcome all passengers and the required security and luggage management services are complemented with a warm welcome, carefully selected food options, and an elegant sensorial experience.

At destination.

Enhancing the journey

The experience operations team will proactively recommend bespoke happenings specifically identified for the passenger, thus enhancing the stay-away experience.

At home base.

Curated experiences

Being back at home base, the passenger becomes a client of our experience team and our team of experts become lifestyle concierges, keeping a pulse of the passenger's preferences and on the most unique and exclusive experiences that match that profile.

2

World

When landing abroad, the service is maintained through ambassadors of the experience team, responsible for engaging with the passengers from the moment they land and guiding them through the lounge and FBO services.



Exclusive bookings

The experience operations team will help passengers discover their destination.

Knowing what each passenger or group of passengers might enjoy doing while abroad allows RoyalJet to curate extended experiences.

Elevating experiences

In addition to curating unforgettable experiences the team is devoted to gaining access to special experiences like existing global happenings, cultural events, exhibitions and shows, conferences and talks, exclusive backstage tours with world-renowned artists and much more.



WORLD
ECONOMIC
FORUM





Our Team



HIS EXCELLENCY MOHAMMED BIN MAHFOODH ALARDHI *CHAIRMAN OF THE BOARD OF DIRECTORS*

Mohammed is a well-respected, accomplished and seasoned business leader. Under his leadership as Executive Chairman of Investcorp, a leading global alternative investment firm, its 'assets under management' or AUM grew from US\$10 billion to US\$60 billion. Mohammed also serves as the Chairman of the Muscat Stock Exchange and of the Board of Trustees of the College of Banking and Financial Studies in Muscat. He was previously the youngest and longest-serving Chief of the Oman Air Force and was awarded the 'Order of Oman' by the late Sultan Qaboos bin Said Al-Said in 2000. Mohammed holds a Bachelor of Science degree in Military Science from the Royal Air Force UK Staff College in Bracknell, UK, and a Master's in Public Administration from the John F. Kennedy School of Government, Harvard University. He is a graduate of the Royal Air Force Military Academy in Cranwell, UK, and the National Defence University in Washington D.C..



MOHAMMED HUSAIN AHMED *CHAIRMAN ADVISOR*

Mohammed is an accomplished aviation expert and a strong leader. With a 25-year long history of achievements in the aviation industry across both the government and private sectors in the UAE, he also has extensive experience in airport management through overseeing strategic planning, implementation, and evaluation during his tenure as the General Manager of Abu Dhabi Airports. Previously, he served as the Vice President for Commercial and Government Affairs at Global Aerospace Logistics (GAL). A visionary leader, Mohammed is committed to delivering operational excellence and ensuring high standards of performance. Mohammed has an international licence in Air Traffic Control operations from the Airways Corporation of New Zealand and several aviation trainings in external and internal entities, and a certified International Negotiator from Harvard.



PAUL DE SALIS *CHIEF EXECUTIVE OFFICER*

Paul is a seasoned aviation leader with 41 years of industry experience in business and scheduled aviation. As CEO, he brings the opportunity to combine the very best of both business models into RoyalJet. With key strengths in developing shareholder value through dynamic and innovative approaches to global markets, creating and delivering business plans, prioritising operational safety and efficiency, and a focus on effective communication combined with strong employee support and development, Paul's expertise aligns well with RoyalJet's new vision for the future under its new ownership. As RoyalJet's CEO, Paul leads the future in advancing the brand's ambition to become the global leader in the private aviation sector. His focus will be on fostering sustainable growth through multiple business segments and driving innovation to further elevate RoyalJet's position in the industry.



HUSHAM OSMAN *VICE PRESIDENT TECHNICAL SERVICES*

Husham is an accomplished engineer and brings decades of experience within the aviation industry to our leadership team, including in commercial and private aviation, both in the Middle East and abroad. Husham joined RoyalJet in 2006 and quickly was promoted into the role of Vice President Technical Services, overseeing all of our company's technical functions. As a key leader, he ensures we maintain a safe, compliant and efficient technical operation and guides the development of our maintenance, engineering, logistics and other technical support personnel. Husham is a licensed aerospace engineer and also holds both an MBA and a Postgraduate Diploma in Leadership and Strategic Management.

Our Team



RAKESH RAJ *VICE PRESIDENT FINANCE*

Rakesh is a finance and audit expert, with an impressive professional background and wealth of expertise in the aviation industry in the UAE and beyond. His extensive aviation background spans various models, including Low-Cost Carriers (LCC) and Legacy airlines. His key areas of expertise include developing business plans, aircraft financing, and driving strategic initiatives. His accomplished professional career is backed by impressive qualifications that include being a Qualified Chartered Accountant (India) and a Certified Internal Auditor (USA), bringing with him a strong foundation in finance and auditing.



ALAIN CHAMPONNOIS *VICE PRESIDENT COMMERCIAL*

Alain is a seasoned professional in the aviation industry who has held multiple senior positions in business aviation for over 25 years. Alain has been recognized as an innovative and success-driven professional, as well as an inspirational and dynamic leader. With extensive experience across various regions, including North America, Europe, and the Middle East, Alain has gained a deep understanding of the global aviation landscape. He built his career from Toronto to Dubai, successfully navigating diverse markets and establishing strong industry networks. He brought his wealth of knowledge and expertise to India, the Middle East, and Africa regions. Alain's previously held positions include as President-CEO of India, Middle East & Africa (IMEA) at Chapman Freeborn, part of Avia Solutions Group, Vice President of Aircraft Sales for Jetex & Honda Aircraft in Dubai, UAE, and Vice President of FBO & MRO at Jet Aviation in Saudi Arabia.



NOORA BELSELAH *VICE PRESIDENT PROJECTS*

Noora is a highly experienced Aviation professional with a hybrid background in Commercial Aviation along with over 10 years within Aerospace and Defense. She has been working in the Aviation industry for 14 years and is currently a Vice President Projects at Royal Jet Group. Noora was instrumental in establishing the current IMOC project in 2014. She was subsequently promoted to AIS Manager in 2015 and continued her PMO career progression at Global Aerospace Logistics by being a crucial part of various successfully awarded contracts & projects. In addition to her aviation experience, Noora is a certified Six Sigma Yellow Belt and a Project Management Professional (PMP). Noora also received a scholarship from Emirates Airline University to study Flight Operation Management. She has received numerous awards from the UAE Armed Forces GHQ for her outstanding work and commitment to delivering top-quality services to the UAE Armed Forces.



ASHOK KUMAR *VP RESOURCES AND TRANSFORMATION*

Ashok Kumar is a seasoned C-suite executive and aviation industry specialist with more than 30 years of experience in financial leadership, corporate services, and operational excellence. He brings a unique blend of financial expertise and sector knowledge, earning a reputation as a trusted leader across the region's aviation sector. Ashok has spent nearly two decades with RoyalJet, contributing to its growth and operational success. He has also served for nine years as a Management Accountant at Presidential Flight, established under the late Sheikh Zayed Bin Sultan Al Nahyan.

**We look forward
to welcoming you
on board soon.**

ROYALJET HEADQUARTERS

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RoyalJet

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